Improving Online Job Advertisement Analysis via Compositional Entity Extraction

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Abstract

We propose a compositional entity modeling framework for requirement extraction from Online Job Advertisements (OJAs). To more accurately capture the structure of requirements in OJAs, we reframe the task from identifying single-span annotations to modeling complex, tree-like structures that connect atomic entity types via typed relationships. Based on this schema, we introduce GOJA, a high-quality dataset of 500 German job ads. GOJA captures the internal semantics of job requirements, including roles, tools, experience levels, attitudes, and their functional context.

We describe the annotation process, report strong inter-annotator agreement, and benchmark transformer models to demonstrate the feasibility of training on this structure. To illustrate the analytical potential of our approach, we present a focused case study on AI-related job requirements. We show how our proposed compositional representation enables new types of labor market analyses.

1 Introduction

Online Job Advertisements (OJAs) serve as a critical data source for understanding labor market dynamics across disciplines such as labor market research, education, and human resources (Khaouja et al., 2021). They offer detailed and up-to-date insights into in-demand skills, required qualifications, and evolving industry trends. By analyzing OJAs, researchers can identify skill gaps and inform educational planning (Lima et al., 2018; Giabelli et al., 2021; Buchmann et al., 2022; Atalay et al., 2020, 2023). Job Ads have also been used in recruiting research (Castilla and Rho, 2023; Kim and Angnakoon, 2016) and for developing job recommendation systems via CV matching (Ntioudis et al., 2022; Smith et al., 2021; Belloum et al., 2019).

Work on Information Extraction (IE) in OJAs has mostly focused on skills extraction (see survey by Senger et al., 2024). Work on extracting other information includes job tasks (Atalay et al., 2018, 2020, 2023), job titles (Baskaran and Müller, 2023; Li et al., 2023; Giabelli et al., 2021; Rahhal et al., 2023), work tools (Güntürk-Kuhl et al., 2018) and formal qualifications (Brown and Souto-Otero, 2020; Müller, 2021; Schimke, 2023; Börner et al., 2018). Collectively, these entities can be summarized as *requirements*, reflecting aspects of the position sought that pertain to the candidate.

Limitations of single-span requirement modeling. Most existing approaches to requirement extraction in OJAs rely on flat, span-based annotation schemes that treat expressions such as "Python", "ML", or "Previous work experience" as standalone entities. However, such representations fail to capture internal structure and logical relations.

Figure 1 illustrates this using three example sentences from a job ad. Each sentence is annotated with span-based baselines (top) and our framework (bottom).

In the first sentence, single-span schemes tend to annotate almost the entire sentence as a single span, since they cannot represent semantic links—such as the relation between *apply* and *machine learning algorithms*. This leads to semantically overloaded spans, as the difference between applying and, for instance, developing or managing ML systems cannot be made explicit otherwise. Moreover, long spans not only increase ambiguity and model error rates (Zhang et al., 2022b), but also struggle to represent embedded or conjoined elements (Nguyen et al., 2024).

In the second sentence, "Python or Java" explicitly states these two programming languages as alternative requirements. Current approaches, however, mark both terms as independent skills, thus losing the disjunctive meaning. In addition, the associated experience level ("familiarity") is not modeled as part of the skill expression. In the third

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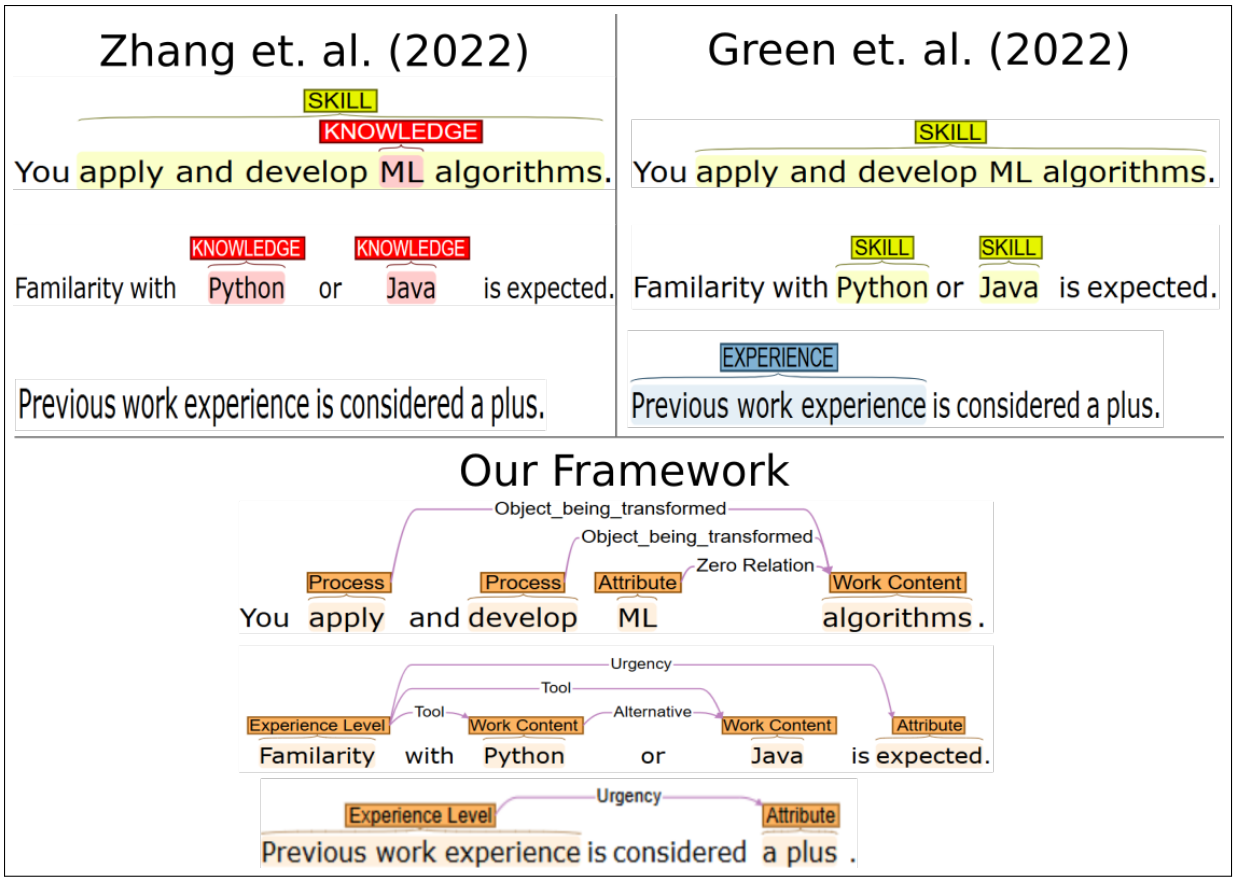

Figure 1: Side-by-side comparison of the same three sentences annotated via different requirement modeling approaches. For (Green et al., 2022) and (Zhang et al., 2022b), we annotated the sentences using their public annotation guidelines.

sentence, on the other hand, Green et al. (2022) annotate "work experience" as a requirement only when it appears in isolation. When embedded in a more complex construction, such as being linked to a specific skill, it remains unannotated.

Finally, expressions that indicate the urgency or desirability of a requirement—such as "is expected" or "is a plus" in sentences 2 and 3—are, to our knowledge, not explicitly annotated in existing schemes. Yet such phrases carry critical semantic information.

Contributions. To address these challenges, we propose a compositional entity modeling framework that decomposes requirement descriptions into their constituent components and explicitly models their relationships. Consequently, we methodologically extend the entity extraction setup by additionally modeling typed relations between entities, enabling a structured representation of requirement expressions.

In more detail, our contributions are:

- We propose a compositional framework for modeling job requirements in OJAs, addressing limitations of single-span entity extraction by modeling entities and their relationships.
- We introduce GOJA[1], a manually annotated gold-standard dataset of 500 German job advertisements, containing over 22,000 entities and 13,000 typed relations.
- We demonstrate the feasibility and analytical value of our approach through (i) descriptive analyses of structural patterns in the data, (ii) benchmark experiments using transformer-based models for entity and relation extraction, and (iii) a focused case study on AI-related requirements.

2 Compositional Annotation of Job Advertisements: The GOJA Dataset

This section introduces GOJA. We first review related datasets in the area of requirement extraction

[1]https://github.com/KruegerETRF/GOJA

Entity Type	Description	Example
Attitude	Indicates traits or dispositions desired in candidates.	You are adaptable
Attribute	Provides additional specifications about other entities.	You design logos for our customer
Experience Level	Indicates the level of knowledge or skills required.	Experience in Python
Formal Qualification	Identifies certifications or official qualifications required.	Bachelor's degree in Economics
Industry	Defines the industry or sector associated with the job.	You bring relevant experience in the automotive industry
Occupation	Specifies the role or position advertised.	We looking for a baker (m/f/d)
Process	Represents actions or sequences required to perform tasks.	You design Logos
Work Content	Describes the object or tool related to a task.	You design logos
Relation Type	**Description**	**Example**
Alternative	Denotes alternatives between entities.	Bachelor's degree or minimum of three years professional experience
Coordination	Connects coordinated morphems within sentences.	You pre- and post- process texts.
Degree of Autonomy	Specifies the level of autonomy in task execution.	You help your supervisor prepare presentations
Detail	Illustrates subcategories or specifics of an entity.	You are experienced with at least one programming language like Python
Negation	Highlights excluded processes or tasks.	This role does not include care duties.
Object Being Transformed (OBT)	Links processes to the items or entities they affect.	You design new logos
Related Entity Parts (REP)	Links separated parts of an entity.	You set the annual budget up
Specialization	Adds specificity to qualifications or roles.	A Bachelor's degree in Economics
Tool	Connects processes to the tools or methods used.	You design logos using Illustrator
Urgency	Indicates the importance or necessity of an entity.	Experience in Python is mandatory
Zero Relation	Used where the relation is self-evident.	You bring experience in programming

Table 1: Overview of entity and relation types in our proposed annotation scheme. For relation types, the examples underline the subject and object entity of the respective relation.

from job advertisements, then describe our annotation schema, and finally detail the annotation process and resulting dataset statistics.

2.1 Related Datasets

We focus here on publicly available datasets for requirement extraction from Online Job Advertisements. We restrict our scope to methodologically relevant datasets used for training or evaluating information extraction models — excluding purely analytical corpora (like in Atalay et al. (2020))

Despite the growing interest in this field, dataset availability remains limited. According to an overview provided by Zhang et al. (2022b), more than 80% of skill extraction studies do not release their datasets or annotation guidelines. To the best of our knowledge, no publicly available datasets exist for other requirement types such as job tasks, job titles, or formal qualifications.

A recent survey by Senger et al. (2024) summarizes the current landscape of skill-related datasets covering the following: **SAYFULLINA** (Sayfullina et al., 2018) presents an English dataset of soft skills, annotated via crowdsourcing using a predefined list and binary relevance labels. **GREEN** (Green et al., 2022) crowdsource both hard and soft skills in English ads, additionally labeling occupations, experience levels, and qualification indicators. **SKILLSPAN** (Zhang et al., 2022b) introduces expert-annotated spans for both skills and knowledge concepts. **KOMPETENCER** (Zhang et al., 2022a) provides Danish span-level annotations aligned with the ESCO taxonomy, covering both coarse and fine-grained skill labels. **DECORTE** (Decorte et al., 2022) offers Dutch skill annotations manually mapped to ESCO con-

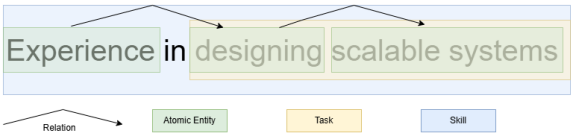

Figure 2: Example of analysis chains for skills and tasks.

cepts, serving as gold-standard data for evaluation. **GNEHM-ICT** (Gnehm et al., 2022a) focuses on Swiss German ICT job ads, annotating related entities. **BHOLA** (Bhola et al., 2020) approaches the task differently, using document-level multi-label classification of English job ads based on a predefined skill inventory. **FIJO** (Beauchemin et al., 2022) provides French span-level skill annotations using sequence labeling. Skills are categorized into four predefined types—"Thoughts", "Results", "Relational", and "Personal"—derived from public and proprietary taxonomies.

2.2 Proposed Annotation Schema

The key observation underlying our approach is that fuzzy concepts such as skills and tasks are often not directly represented in text as discrete, self-contained entities. Instead, they emerge compositionally from smaller, interrelated components. Our framework formalizes this by analyzing skills and tasks as chains of atomic entities linked by relations.

Table 1 provides a full overview of all 8 entity and 11 relation types in our annotation framework.

Tasks. Tasks are demand-side job elements that transform inputs into outputs within an economic context (Autor and Handel, 2013; Rodrigues et al., 2021). They can be described at varying levels of granularity. In our schema, the PROCESS entity captures the action, and the WORK CONTENT entity specifies its target or context. These are linked via relations that express semantic dependencies. Depending on its role, WORK CONTENT may refer to an OBJECT BEING TRANSFORMED (OBT)—e.g., a thing, concept, person—or to a *work tool* used to carry out the process (Fana et al., 2023).

Skills. Skills are defined as the ability to perform a task effectively (Rodrigues et al., 2021), representing the supply side of labor. In our framework, skills are modeled as tasks augmented by EXPERIENCE LEVEL entities. Figure 2 shows how the task "designing scalable systems" plus the entity "Experience" form a skill. This skill-task distinction underscores the importance of compositional modeling in capturing not just the components of tasks and skills but also their contextual modifiers. In this conceptualization, tasks entail certain skills but not vice versa.

Attitudes. Traits often labeled as *soft skills* are represented as ATTITUDE entities in our schema. Attitudes are psychological, emotional, or behavioral predispositions—e.g., empathy, adaptability, or stress tolerance—that support effective task performance (Rodrigues et al., 2021). Unlike skills, which are tied to specific tasks, attitudes pertain to broader domains of competence.

Other entities and relations. The other entities and relations have been derived inductively during annotation guideline development (see Section 2.3) based on the goals of our framework (e.g., FORMAL QUALIFICATION was introduced because we were interested in degrees mentioned), their frequent occurrence in patterns (e.g. URGENCY) or the need to correctly represent the meaning of the text (e.g. syntactically motivated relations like COORDINATION or REP). The most arbitrary categories are ATTRIBUTES and ZERO RELATION. Attributes provide additional context that may or may not be relevant for the analysis. They cannot stand alone, but specify details about primary entities. While Attributes may span longer phrases, all other entity types are defined as concisely as possible to balance annotation consistency and model performance. This design reduces complexity for key entities while capturing optional nuances through attributes as a flexible catch-all for contextual details. The ZERO RELATION applies to entities whose connection is self-evident and needs no further specification.

2.3 Dataset Annotation

To prepare a suitable dataset for annotation, we sampled 500 German job ads from Textkernel's Jobfeed corpus, restricting to regular employment (excluding apprenticeships). A multivariate sampling approach balanced multiple factors (year of publishing, website source, WZ08 activity, ISCO08 occupation, contract type, and text length), aiming to minimize selection bias.

We conducted the annotation in three phases: (1) iterative guideline development, (2) structured onboarding of annotators, and (3) final annotation of 500 OJAs.

Phase 1. Guidelines Development Following Reiter et al. (2019), four annotators (group

A) refined the guidelines over six rounds on small samples, comparing annotations and adjusting rules to ensure consistency and construct validity.

Phase 2. Onboarding and Training We recruited 15 additional annotators (group B) and implemented a structured onboarding process. Annotators received detailed guidelines (100+ rules, 150+ examples) and video tutorials for the software[2]. They performed pilot annotations that were automatically compared to a gold standard, supported by semi-automated feedback reports highlighting recurring errors. Where necessary, annotators received one-on-one feedback sessions. Only those surpassing Krippendorff's $\alpha \geq 0.7$ proceeded to the main task.

Phase 3. Main annotation. Each OJA was double-annotated by two annotators (of group A or B), resulting in Krippendorff's $\alpha = 0.88$ for entities and $\alpha = 0.80$ for relations — values considered reliable by Krippendorff (2018) - and curated by a third annotator (A).

Comparing our metrics to other work in the field, Green et al. (2022) report Cohen's $\kappa = 0.49$ and Krippendorff's $\alpha = 0.55$, while Zhang et al. (2022b) report Fleiss' κ between 0.70 and 0.75. Although the scores are not directly comparable due to differences in annotation schemes and task definitions, our results indicate a relatively high inter-annotator reliability.

2.4 Describing GOJA

Following the annotation process, we compiled the resulting data we refer to as GOJA ("German Online Job Advertisements"). GOJA yields 22,506 entities and 13,324 relations across 500 German-language OJAs. In this section, we provide an overview of key dataset properties and highlight compositional patterns that reflect the complexity of requirement expressions in real-world OJAs. Given our multivariate sampling approach, this distribution should approximate their occurrence in larger datasets. Figure 3 illustrates the distribution of key analytical units—tasks, skills, and attitudes—per document, as derived from the chains described in Section 2.2.

Explicit distinction between tasks and skills. Notably, concepts that are extracted as skills in other studies tend to be formulated as tasks in our conceptualization. This observation reflects how most analyses with OJA data (implicitly) equate job tasks with skills, i.e. the proficiency in these tasks. However, as employer-provided training is almost ubiquitous in Germany, especially in entry-level jobs (Lukowski et al., 2021), candidates are not expected to master all tasks at the outset. Consequently, our findings indicate that research could benefit from investigating why certain tasks are explicitly associated with an experience level while others are not.

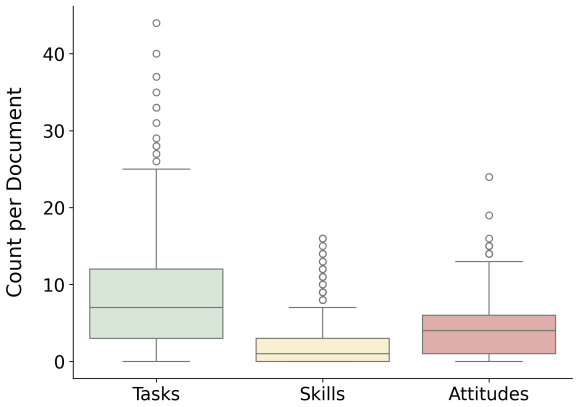

Figure 3: Boxplot showing the distributions of Skills, Tasks and Attitudes per document.

Adding to previous research on typical OJA text zones (Gnehm, 2018; Gnehm and Clematide, 2020) and by comparing the frequency of skills and attitudes, we derive from our analysis that skill segments in job advertisements predominantly consist of attitudes rather than hard skills.

High frequency of conjoined skills and tasks. Our analysis reveals that conjoined requirement structures are common in OJAs. A substantial share of both tasks (44%) and skills (30%) involve multiple linked components, such as one process affecting several work contents, or one experience level modifying several tasks or tools. These patterns occur more frequently than previously reported in comparable studies (Nguyen et al., 2024) and highlight the importance of explicitly modeling such structures. A more detailed breakdown of conjoined configurations is provided in Appendix A.

3 Applying GOJA

To demonstrate the practical utility of GOJA, we apply it in two ways. First, we train baseline extraction models to show that the compositional schema can be learned by transformer-based architectures.

[2]We used the INCEpTION platform(Klie et al., 2018)

Second, we use these models to analyze AI-related requirements in a larger corpus of job ads, illustrating the analytical benefits of structured, relation-based modeling.

3.1 Baseline Models

To assess whether the GOJA annotation schema can be learned effectively, we train transformer-based models for both entity and relation extraction. These models form the basis for downstream applications and enable automated large-scale analysis.

3.1.1 Model Setup

We fine-tune four different pre-trained transformer models: German BERT (Devlin et al., 2019), German DistilBERT (Sanh et al., 2019), jobBERT-de (Gnehm et al., 2022b)—a variant of German BERT fine-tuned on German OJA data—and the multilingual XLM-RoBERTa (Conneau, 2019). For entity extraction, we use a token classification head on top of the pre-trained models.

For relation classification, we adopt a simple yet effective approach: Entities participating in a relation are marked with special tokens [E] and [/E] within their sentence, and the modified sequence is passed to a transformer-based sequence classification model. To handle candidate entity selection efficiently, we use a context window of four sentences, based on internal analyses, to determine potential entity pairs. Additionally, we introduce a NO RELATION class to distinguish entity pairs that do not share a relation. Since this results in a class imbalance, we randomly downsample the No Relation class to match the total number of instances in the other relation classes.

Prior to cross-validation, we determined suitable hyperparameters via grid search to optimize model performance. We report the F1-score averaged over five-fold cross-validation, ensuring robustness across different data splits. The dataset follows a 70-15-15 split into training, validation, and test sets, with all reported F1-scores computed exclusively on the unseen test set to provide a realistic assessment of generalization performance.

3.1.2 Performance Overview

Our experimental results are summarized in Table 2. We observe that XLM-RoBERTa clearly outperforms the other three models in both entity extraction and relation classification. Notably, jobBERT-de also achieves solid performance, improving over German BERT and German DistilBERT in both tasks. An interesting finding is that the performance gap among models is much larger in the entity subtask than in relation classification.

Model	Entity F1	Relation F1
German BERT	0.665 ± 0.025	0.836 ± 0.008
German DistilBERT	0.517 ± 0.024	0.788 ± 0.012
jobBERT-de	0.718 ± 0.013	0.874 ± 0.014
XLM-RoBERTa	$\mathbf{0.856} \pm 0.012$	$\mathbf{0.911} \pm 0.007$

Table 2: F1 scores and standard deviation for entity extraction and relation classification, averaged over five-fold cross-validation.

3.2 Case Study: Analyzing AI-related Requirements

To illustrate the analytical potential of our schema, we analyze OJAs that mention terms related to Artificial Intelligence (AI). AI-related requirements are of growing interest in labor market research. From a corpus of 2.8 million ads, we selected approximately 19,000 matching a curated keyword list derived from a computer science ontology (Salatino et al., 2018) and a public repository (Peede and Stops, 2024). These ads were processed with our best-performing models (cf. Table 2), resulting in around 1.9 million entities and 1.9 million relations. In the following analysis, we examine AI-related entities and their relation chains to highlight structured patterns in job requirement descriptions.

Robotics as Tool and Object. The most central differentiation in job tasks in our framework lies in the relations OBT and WORK TOOL between WORK CONTENT and PROCESS entities. Figure 4 shows the process verbs most frequently associated with keywords in *robotics* in each role, aggregated across verb variants. When labeled as a WORK TOOL, robotics appears in the context of operational actions such as *use*, *automation*, or *implementation*. In contrast, robotics as an OBT is associated with development-oriented verbs such as *programming*, *integration*, or *commissioning*. These findings highlight the advantage of contextualizing PROCESS and WORK CONTENT relations to more accurately capture competence profiles. This distinguishes, for instance, between operational usage and developmental expertise.

Occupational Framing of Machine Learning. To further demonstrate the analytical value of our schema, we examine how the term *machine learning* is embedded in different occupational domains.

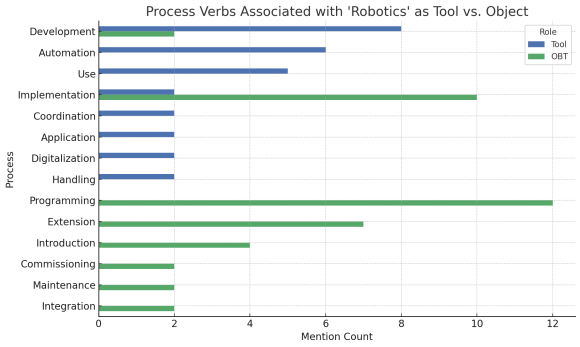

Figure 4: Process verbs associated with robotics as WORK TOOL vs. OBT.

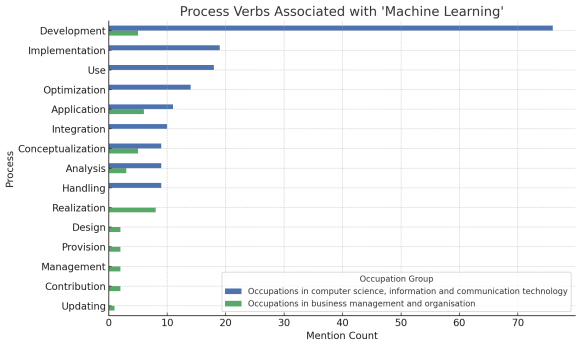

Figure 5: Process verbs associated with *machine learning* across occupational domains.

We compare two groups based on the German classification of occupations (KldB): *Occupations in business management and organisation* and *Occupations in computer science, information and communication technology*.

Figure 5 shows the process verbs most frequently associated with *machine learning* in both groups, aggregated across lexical variants. In ICT-related occupations, machine learning is predominantly linked to development-oriented processes such as *developing*, *implementing*, and *optimizing*. In contrast, business-related roles emphasize more strategic or organisational actions such as *realizing*, *applying*, or *conceptualizing*.

PyTorch *or* TensorFlow? Our schema captures logical relations such as disjunctions, e.g., in phrases like "experience with PyTorch *or* TensorFlow".

Among job ads mentioning both frameworks, 57.4% explicitly encode this as an ALTERNATIVE relation—indicating that only one is required. The remaining 42.6% list both without a linking relation, leaving the requirement ambiguous.

How urgent is AI? To assess the framing of AI-related experience requirements, we analyzed annotation chains of the form:

$$\text{WORK CONTENT} \rightarrow \text{EXPERIENCE LEVEL} \xrightarrow{\text{URGENCY}} \text{ATTRIBUTE}$$

Type	Required	Unimportant	Preferable
AI-related	1.4%	1.4%	97.2%
Non-AI-related	8.9%	2.5%	88.6%

Table 3: Distribution of urgency classifications for experience-related requirements based on NLI predictions over structured entity chains.

For each ATTRIBUTE, we applied a zero-shot classification using an mDeBERTa-based NLI model (Laurer et al., 2024). Based on the surface form of the attribute (e.g., "nice to have", "required", "ideally"), we assigned one of three urgency levels: *required*, *preferable*, or *unimportant*. Table 3 reports the distribution only for requirements containing an urgency relation. Among these, only 1.4% of AI-related cases are marked as *required*, while 97.2% are *preferable*. Non-AI mentions more often indicate mandatory expectations.

These findings suggest that AI is still largely framed as an optional asset, reflecting early-stage adoption. This helps explain how emerging technologies enter occupational profiles—first as desirable attributes, later as standardized requirements.

Summary These examples demonstrate the analytical value of our schema and dataset, enabling the exploration of semantically rich questions. Analyses like modeling *urgency* or identifying *alternatives* are only accessible through structured annotations. While single-span approaches might approximate them via inference pipelines (cf. Section 4), our schema captures such distinctions natively and directly.

We acknowledge that the first two examples, involving *robotics* and *machine learning*, could in principle also be distinguished through normalized flat outputs, even though we did not perform taxonomy normalization in this study. Nevertheless, the structural clarity of our schema simplifies such normalization and facilitates direct integration into taxonomies—particularly in the presence of long spans, conjoined expressions, or ambiguous structures (cf. Section 1, 2.4).

Beyond facilitating analysis, the structured output also supports taxonomy development itself: by applying these methods to larger datasets and clustering co-occurring PROCESS expressions, empiri-

cal structures can inform or revise existing classification systems. Finally, we emphasize that this study is a proof of concept. Several entity types, such as FORMAL QUALIFICATION, JOB TITLE, or SECTOR, as well as longer relational chains, remain unexplored—highlighting the substantial potential for future work.

4 Discussion

Our findings confirm that compositional modeling is not only conceptually well-founded but also empirically feasible and analytically valuable. GOJA demonstrates that detailed, structured representations of requirements can be annotated with high reliability and effectively predicted by transformer models. It should be noted, however, that comparability with previous work—such as Zhang et al. (2023)—is limited, as most existing approaches rely on flat span-based annotation of isolated concepts. Reported extraction performance in these studies varies widely depending on how skills are defined, with simpler formulations often yielding higher scores at the cost of structural and semantic depth (cf. Alexopoulos, 2020). At the same time, our own pipeline design introduces a different limitation: relation classification is dependent on entity recognition, which makes the system potentially brittle. Thus, while our reported F1 scores indicate that both subtasks can be learned effectively, they should be interpreted with this dependency in mind.

Emerging compositional approaches in OJA research. Recent studies have begun to address the structural limitations of single-span extraction. As shown in Figure 1 Zhang et al. (2022b) extend span-based labeling by allowing nested annotations, while Nguyen et al. (2024) formulate extraction as a generative task to improve flexibility. Gnehm et al. (2022a) demonstrate that deeper semantic patterns can indeed be extracted from flat annotations — but only through additional decomposition steps that segment and classify subcomponents of long spans post hoc. Compared to these approaches, our method offers several concrete advantages: it is more efficient than generative models, as it relies on standard encoder-based architectures; it handles conjoined expressions (Nguyen et al., 2024) more reliably by representing them structurally; and it enables selective modeling of relevant information—allowing the model to ignore contextually unimportant modifiers. Crucially, our schema encodes explicit semantic relationships, which not only increases representational richness and accurateness but also supports new types of research questions, as demonstrated in our case study on AI-related requirements.

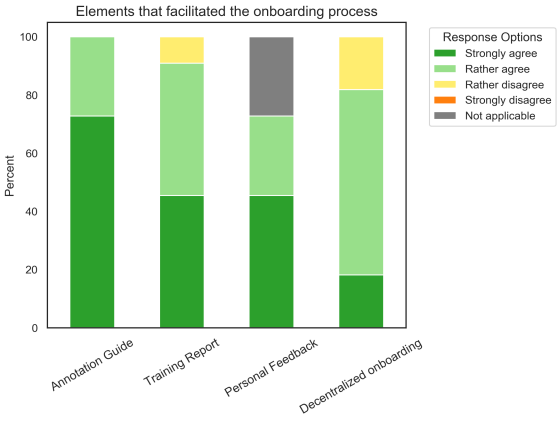

Figure 6: Annotators' ratings of the helpfulness of different onboarding resources.

Annotation complexity. At first glance, our schema may appear overly complex, which can be seen as a disadvantage: increased cognitive load during annotation could lead to higher effort and potentially lower accuracy. On the other hand, finer-grained decomposition into atomic entities and relations also may have the opposite effect: it enables clearer guidelines, reduces boundary ambiguities, and reflects the underlying semantics more faithfully. Indeed, guideline development (Phase 1) required substantial time and effort, spanning more than two years of iterative refinement. To assess whether the resulting onboarding process (Phase 2) was feasible despite this complexity, we conducted a follow-up survey among 11 of the annotators from Group B.

While we report the full results of our survey in Appendix D, we summarize the key findings here. Figure 6 summarizes annotators' ratings of different onboarding resources, showing that all were generally perceived as helpful, with our guidelines receiving the highest scores. Then, despite already including more than 150 examples, 80% of participants still requested additional illustrative cases, which surprised us. Moreover, perceived difficulty did not always align with actual agreement: categories (e.g. EXPERIENCE LEVEL) often described as challenging or unclear in the survey still achieved high agreement scores ($\alpha > 0.80$). In summary, this indicates that, while cognitively de-

manding, the schema can be applied reliably when supported by clear guidelines and additional measures.

Broader applicability. Compositional modeling of entities and concepts is not unique to our approach; it also underlies many relation extraction tasks where relations between entities construct higher-order concepts. While relation extraction typically operates on classic named entities, our method starts from predefined conceptual structures and decomposes them into text-based components. Despite differences in granularity, both approaches transform lower-level units into more complex representations.

Unlike traditional relation extraction, however, our method emphasizes building interpretable structures over text spans. We believe that the broader NLP community—particularly in application-driven fields such as industry, computational social science (CSS), and digital humanities (DH)—could benefit from a more explicit discussion of compositionality in text and its relation to conceptual modeling. Our findings highlight the limitations of treating many information extraction tasks purely as named entity recognition (NER) problems.

Language Transferability. To extend our approach to broader applicability, it is also essential to discuss how far our framework is specific to German as the language of GOJA. We argue that the conceptual decomposition of requirements into atomic entities and relations is language-agnostic, and thus applicable across languages. Multilingual taxonomies such as ESCO (De Smedt et al., 2015) may further facilitate transferability by providing a common evaluation basis for cross-lingual alignment. At the same time, several design choices were motivated by German-specific linguistic features that may not generalize to all languages. Most notably, German job ads often express tasks as compounds (e.g., *Datenbankpflege*, 'database maintenance'), and the variety of gender-inclusive forms (e.g., *Ingenieur:innen*, 'engineers [gender-inclusive form]') motivated our decision to annotate at character level. In languages with less compounding, token-level annotation may be sufficient.

5 Conclusion and Outlook

This paper introduced a compositional entity modeling framework for requirement extraction from Online Job Advertisements (OJAs). Rather than modeling requirements as isolated spans, our approach captures their internal structure by annotating typed entities and their semantic relations. Based on this framework, we present GOJA, a gold-standard dataset of 500 annotated German job ads, demonstrating high annotation consistency and the feasibility of training extraction models on this structured representation.

Our work opens several avenues for future research. While our dataset focuses on German OJAs, future studies could explore whether compositional modeling yields similar benefits across languages and domains. More extensive benchmarking, including additional evaluation metrics (e.g., triple-level accuracy), aggregation of higher-order concepts (e.g., tasks and skills), and advanced architectures (e.g., joint entity-relation extraction or graph-based models Shaowei et al., 2022; Wu et al., 2020), could provide further insights.

Beyond extraction, requirement modeling often involves aligning extracted content with external taxonomies or ontologies. Since such resources can be represented as graphs (see Dörpinghaus et al., 2023), the structured output of our schema — including relational chains and alternatives — may support hierarchical or joint taxonomy alignment. Furthermore, our case study already illustrated the analytical potential of structured representations; scaling this approach to larger and longitudinal datasets may enable systematic investigations into emerging skills, requirement trends, and taxonomy alignment.

In conclusion, our framework contributes a robust foundation for analyzing complex requirements in job advertisements and encourages broader discussion around compositional representations in applied information extraction tasks.

6 Limitations

While our compositional entity modeling framework shows promising results in capturing complex semantic dependencies in OJAs, several limitations and deliberate design decisions should be acknowledged.

Limited Large-Scale Empirical Validation. Although our experiments indicate that the proposed method can more effectively capture the intricate structure of job requirements compared to flat entity extraction methods, conclusively validating this claim would require large-scale empirical comparisons across diverse modeling paradigms. Such an endeavor would involve developing and benchmarking multiple models on datasets comprising millions of OJAs and assessing their performance across various downstream applications (e.g., skill gap analysis, regional labor market assessments). Given the substantial scope and resource requirements, this comprehensive evaluation remains beyond the scope of the current study.

Model dependencies. Our framework relies on a pipeline where relation classification depends on entity recognition. This modular design simplifies training but also introduces potential brittleness, as errors in the first step can propagate and affect the overall structure. Future work could explore joint models that mitigate such error propagation.

Design Decisions in Entity and Relation Definitions. A central design choice of our framework is to consistently label similar textual components with the same entity type—specifically, using WORK CONTENT for elements that denote the object or subject within a sentence. For example, a machine mentioned in a job advertisement is always annotated as WORK CONTENT, irrespective of whether the context involves repairing or operating machinery. The semantic differences between these contexts are then captured through distinct relation types: when the machine is directly acted upon (as in *repairing machinery*), the relation OBT is used, whereas if it serves as an instrument (as in *operating machinery*), the relation TOOL is applied. This choice was made, because we believe it would enhance annotation consistency and model performance. And in theory, one span of a work content could function both as OBT and TOOL

Then, other relational distinctions, such as Alternative, emerge directly from the logical structure of the text. However, decisions regarding when to introduce a new entity versus representing semantic nuances solely through relations (e.g., the case of SPECIALIZATION, which often maps to attributes) proved challenging and, in some cases, inherently arbitrary. These design choices could affect both the generalizability of the framework and the interpretability of the extracted structures. Balancing the need for annotation consistency with the capture of fine-grained semantic distinctions remains an open challenge and a potential limitation of our approach.

Context Window and Sentence Splitting. For relation classification, we sample candidate entity pairs within a context window defined by sentence boundaries. This decision was based on analyses suggesting that sentences provide a natural and less arbitrary segmentation unit compared to tokens or words. However, sentence splitting in job advertisements is challenging due to unconventional punctuation, enumerations, and gender-neutral formulations in German. Such issues can lead to suboptimal context sizes, potentially affecting the capture of relevant relational dependencies. Future work should investigate more robust segmentation strategies.

Token Alignment Issues. Our annotations are performed at the character level as explained in Section 4 and subsequently aligned with tokenized text. In rare cases, discrepancies between token boundaries and annotated spans occur. Although internal analysis indicates that these misalignments are marginal, they nonetheless represent a potential source of error that might slightly affect extraction performance during inference. Addressing these alignment challenges is an important direction for future research. Note, that this problem did not affect the model performances presented in Section 3.1.

Comparison with Flat Entity Extraction. A potential counterargument to our criticism of flat span methods is that extracting longer spans as single units might allow for semantic and logical connections to be resolved in downstream processing. However, research (Zhang et al., 2022b) has shown that longer, compositionally rich spans are increasingly difficult for models to extract reliably. Thus, while flat entity extraction may delay the need to capture internal structure, it does not remove the underlying challenge of representing complex requirement semantics in job advertisements.

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A Dataset Details

Data Sampling. To reduce biases, for example due to data shift or OJAs differing between jobs or industry sectors, we applied a multivariate sampling approach. Table 4 explains the different variables used.

Analysis of Conjoined Structures To illustrate the structural complexity of requirement expressions in Online Job Advertisements (OJAs), Figure 7 presents a breakdown of frequently observed conjoined patterns. These include, for example, single processes linked to multiple work contents, or experience levels associated with multiple tasks or tools. The visualization aggregates entity chains into abstracted patterns to support interpretability.

Pattern	Frequency
Process, Work Content	1706
Process, Process, Work Content	609
Process, Work Content, Work Content	707
Experience Level, Task	245
Experience Level, Task, Task	105
Experience Level, Tool	284
Experience Level, Tool, Tool	106

Figure 7: Frequency of conjoined requirement structures in GOJA. Each pattern groups structurally similar chains.

Annotation guidelines. Annotation guidelines can be accessed under https://github.com/TM4VETR/Public_Stea_Annotationsguide

Annotators. All annotators (A+B) work in the same organization as the authors of this article. They are all native German speakers and hold at least the equivalent of a Bachelor's degree, with diverse backgrounds in social sciences, (digital) humanities, economics, and psychology. All have at least some experience in labor market research, which is advantageous given the complex structure of the operationalization of the concepts. Four of the annotators are male, and eleven are female.

All annotations were conducted during regular working hours, and the annotators did not receive any additional payment beyond their regular salary. All annotators of group B participated voluntarily following a call for participation.

The annotators were informed about the purpose of the annotation process, and in exchange for their contribution, they were promised priority access to the final dataset.

Additional IAA scores. Tables 5 and 6 show the IAA results per class.

Entity and relation counts. Table 7 displays of the amount of annotated entities and relations in our dataset.

B Experimental Setup Details

To ensure reproducibility, we provide additional details on our experimental setup:

Hyperparameters. Table 8 and Table 9 provide details regarding the hyperparameters used in our experiments.

Hardware: All models were trained on an NVIDIA L40 GPU with 48 GB VRAM.

Class Imbalance: The "No Relation" class was downsampled to match the total number of instances in other relation classes.

Cross-Validation: A stratified 5-fold cross-validation was performed using the same five random seeds across all models.

Licences:

C Additional Analysis

Figures 8 and 9 display the aggregated confusion matrices for entity extraction and relation classification, respectively, across five runs per model. As they do use numeric labels for space reasons, the label mapping presented in Tables 11 and 12 respectively.

C.0.1 Error Analysis

Our error analysis aims to explain model performance differences on a per-class level and to understand the relationship between model predictions, inter-annotator agreement (IAA), and error patterns. Figure 10 presents per-class F1 scores and std. deviations, while confusion matrices (Figures 8 and 9) illustrate detailed prediction errors. Our analysis shows that superior macro-F1 scores

Factor	Description
Year of Publishing	Job ads from the years 2016 and 2022.
Source Website	Job portals and company websites.
WZ08 Activity	Selection from the economic sections of the WZ08 classification.
ISCO08 Occupation	First level of the ISCO08 occupational classification.
Contract Type	Only permanent and fixed-term contracts (excluding apprenticeships, internships, etc.).
Text Length	Various text lengths, measured using spaCy tokenization.

Table 4: Factors in the Multivariate Sampling Approach for Job Ad Selection

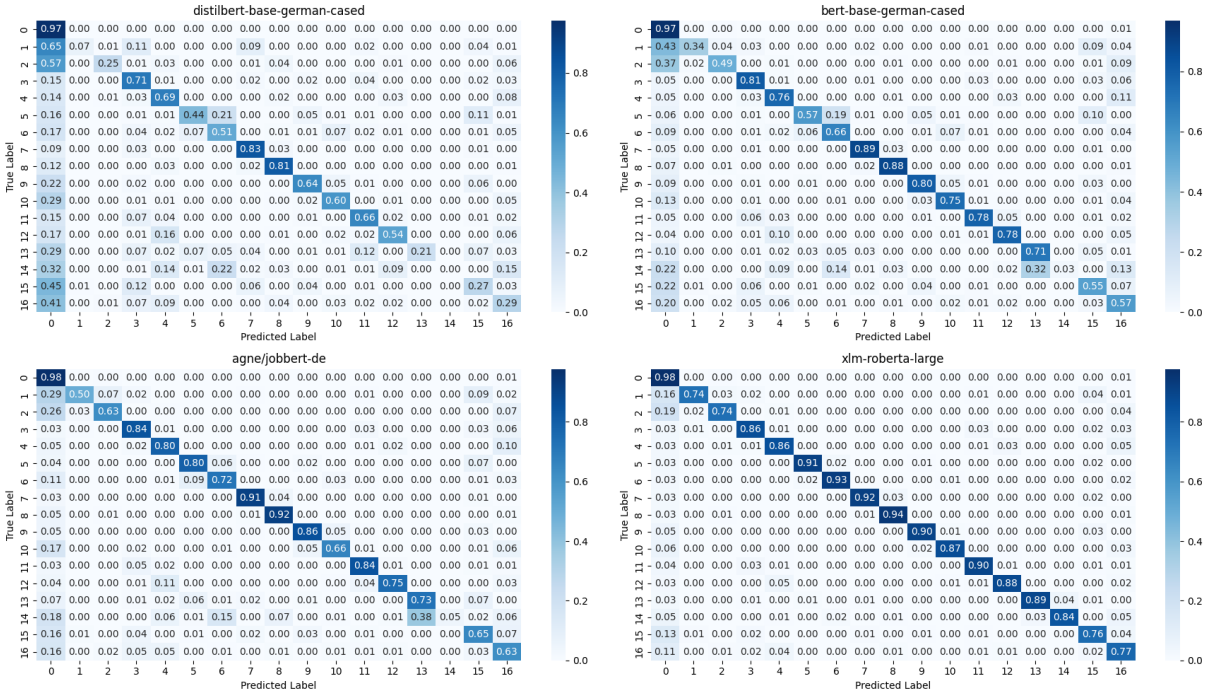

Figure 8: Aggregated confusion matrices for entity extraction (row-normalized over 5 runs for each model)

Entity Type	α
Attitude	0.87
Attribute	0.60
Experience Level	0.85
Formal Qualification	0.87
Industry	0.55
Occupation	0.83
Process	0.78
Work Content	0.75

Table 5: Inter-Annotator Agreement (Krippendorff's α) for Entity Types

of XLM-RoBERTa stem primarily from its ability to handle difficult classes rather than from general peak performance.

Weak classes. Entity extraction errors cluster around three difficult classes: FORMAL QUALIFICATION (FQ), ATTRIBUTE, and INDUSTRY. Relation extraction errors are concentrated in DEGREE OF AUTONOMY and REP. ATTRIBUTE and INDUSTRY are conceptually difficult, reflected in low IAA scores. ATTRIBUTE acts as a broad, catch-all category with long and inconsistent spans, while INDUSTRY annotations are limited to candidate-focused sections, causing ambiguity about what qualifies as an industry mention. Both classes are frequently confused with the OUTSIDE (O) label, as shown in the confusion matrices, which is less critical since these errors often reflect borderline cases rather than clear misclassifications.

A similar pattern appears in relation classification: DEGREE OF AUTONOMY and REP have low IAA scores and few examples, resulting in low F1 scores. In contrast, other classes with low IAA

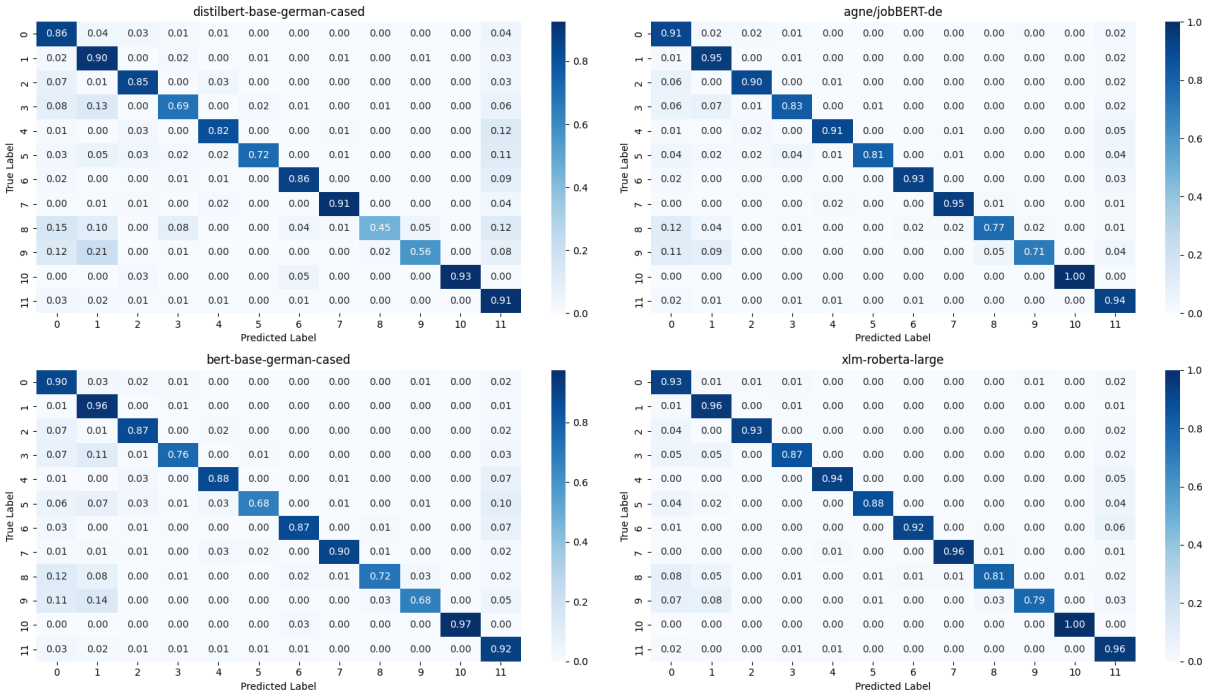

Figure 9: Aggregated confusion matrices for relation classification (row-normalized over 5 runs for each model)

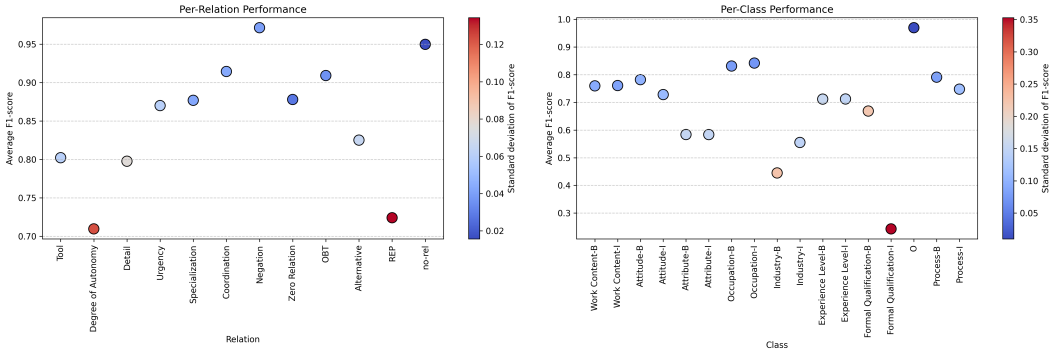

Figure 10: Mean F1-score across all models for each entity and relation class. The color gradient represents the standard deviation of F1-scores across runs.

scores, such as ZERO RELATION and SPECIALIZATION, perform better due to having more examples. The high performance of NEGATION, despite having few examples, further suggests that performance depends on both conceptual clarity and class frequency.

FQ as a notable outlier. Although the FQ class exhibits high IAA scores and clear conceptual boundaries, it performs poorly for all models except XLM-RoBERTa. Confusion matrices reveal that weaker models seldom predict `FQ-I` at all. Besides the general overprediction of the outside class, the models show different behavior in regard to FQ. DistilBERT models frequently predict `Work Content-I`, `Attribute-I`, or `Experience Level-I` instead of `FQ-I`. Manual inspection shows that these models often switch from `FQ-B` to the inside tag of another entity type mid-span. Both the internal splitting of spans and the confusion between semantically distinct entity types are notable and unexpected. In contrast, BERT and jobBERT-de models display a different error pattern: they tend to predict `FQ-B` but fail to continue the span with `FQ-I`, predicting another `FQ-B`. Only XLM-RoBERTa is able to predict FQ reliably.

D Post-Study Survey

As referenced in the main body of this report, participants completed a post-study survey to reflect on their experience with the training and annotation process. Figures 11 to 16 provide a detailed

Relation Type	α
Alternative	0.75
Coordination	0.75
Degree of Autonomy	0.62
Detail	0.62
Negation	0.90
Object Being Transformed (OBT)	0.72
Related Entity Parts (REP)	0.67
Specialization	0.68
Tool	0.61
Urgency	0.78
Zero Relation	0.52

Table 6: Inter-Annotator Agreement (Krippendorff's α) for Relation Types

overview of the collected responses and supplement the summary statistics discussed earlier.

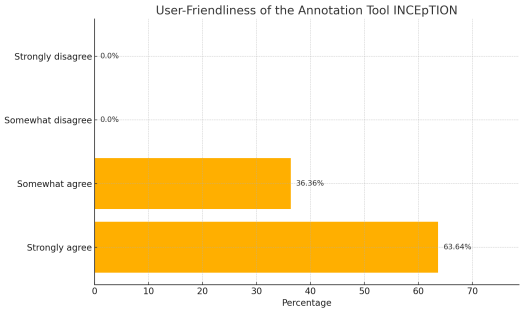

Figure 11: Survey: User friendliness of our annotation tool INCEpTION.

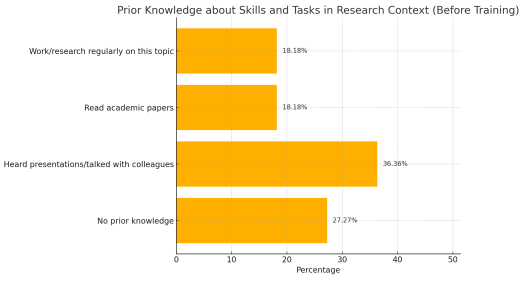

Figure 12: Survey: Prior knowledge about skills and tasks in the research context before training.

E Information About Use Of AI Assistants

We used AI assistants as a tool to support both the writing and coding aspects of this research. In particular, AI-assisted tools were employed to generate initial drafts of text, suggest improvements in language and structure, and assist with coding tasks.

Entities	Count
Work Content	5285
Attribute	4685
Process	4461
Attitude	2172
Occupation	2105
Industry	1615
Experience Level	1412
Formal Qualification	771
Relations	**Count**
Zero Relation	4322
OBT	3648
Specialization	1345
Tool	1157
Alternative	597
Detail	585
Coordination	482
Urgency	466
Degree of Autonomy	325
REP	312
Negation	85

Table 7: Number of annotated entities and relations per class

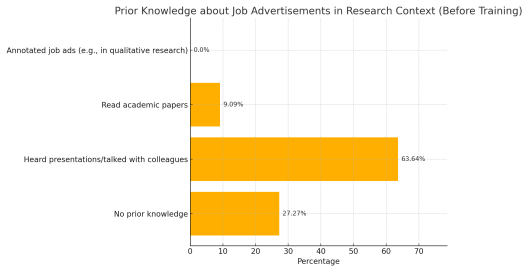

Figure 13: Survey: Prior knowledge about OJAs in the research context before training

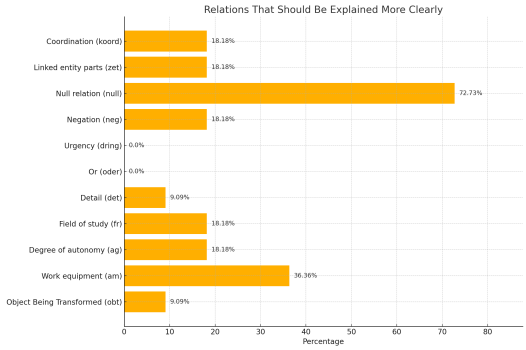

Figure 14: Survey: Relations that participants felt needed clearer explanations.

Task	XLM-RoBERTa	jobBERT-de, German BERT	DistilBERT
Entity Extraction	7 epochs	9 epochs	15 epochs
Relation Classification	6 epochs	8 epochs	12 epochs

Table 8: Number of epochs per model

Hyperparameter	Value
Batch Size	64 (XLM-RoBERTa: 16)
Learning Rate	5e-5
Weight Decay	0
Adam Betas	(0.9, 0.999)
Adam Epsilon	1e-8
Max Gradient Norm	1.0
Scheduler	Linear
Warmup Ratio	0.0

Table 9: Hyperparameter details

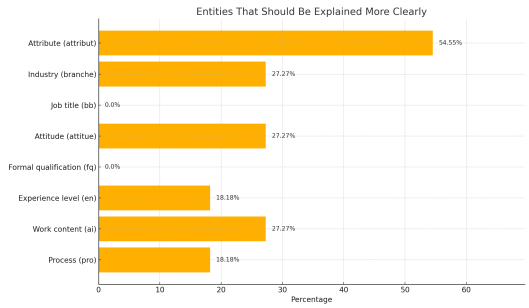

Figure 15: Survey: Entities that participants felt needed clearer explanations.

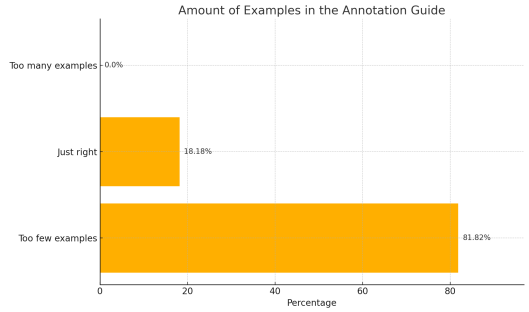

Figure 16: Survey: Assessment of the amount of examples.

All AI-generated content was thoroughly reviewed, refined, and integrated by the authors to ensure accuracy, clarity, and alignment with our research objectives. The use of AI was solely aimed at increasing efficiency in routine tasks, and final decisions and edits were made by the research team.

F Ethics statement

Our study is purely academic in nature, and we do not foresee any significant risks or adverse impacts arising from our approach. The dataset used consists of non-public job advertisements and has been processed strictly for research purposes, with all sensitive information anonymized prior to analysis. Given that our methodology is applied solely for analytical and evaluation objectives, we believe that our work does not pose any harm.

Model	License
MoritzLaurer/DeBERTa-v3-base-mnli-fever-docnli-ling-2c	MIT License
google-bert/bert-base-german-cased	MIT License
distilbert/distilbert-base-german-cased	Apache License 2.0
agne/jobBERT-de	CC-BY-NC-SA 4.0
FacebookAI/xlm-roberta-base	MIT License

Table 10: Model licences

Label number	Label name
0	O
1	Industry-B
2	Industry-I
3	Work Content-B
4	Work Content-I
5	Experience Level-B
6	Experience Level-I
7	Occupation-B
8	Occupation-I
9	Attitude-B
10	Attitude-I
11	Process-B
12	Process-I
13	Formal Qualification-B
14	Formal Qualification-I
15	Attribute-B
16	Attribute-I

Table 11: Entity label mapping

Label number	Label number
0	Zero Relation
1	OBT
2	Specialization
3	Tool
4	Alternative
5	Detail
6	Urgency
7	Coordination
8	REP
9	Degree of Autonomy
10	Negation
11	no-rel

Table 12: Relation label mapping