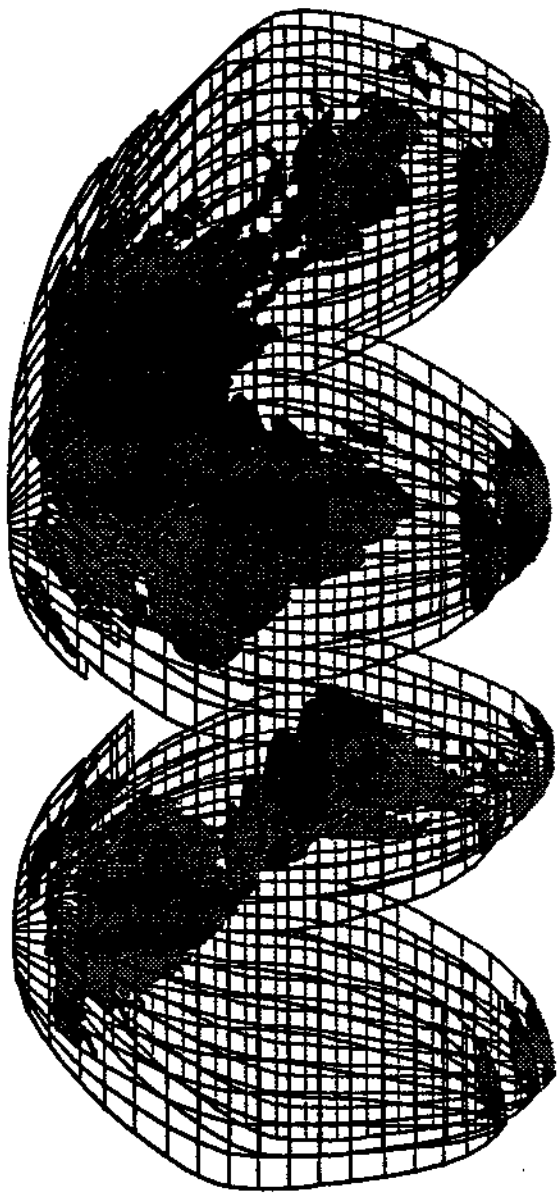


Globalink, Inc.



Company Overview



- **World leader in computer-assisted translation**
- **Largest foreign language software company**
- **Only public foreign language software company (NASDAQ)**
- **100% ownership of technology**
- **Over 20 years R&D**
- **Incorporation in January 1990**
- **Internal product development**
- **Complete manual translation services**

Business of the Company



- **Translation services**
 - Manual translation (all spoken languages)
 - Interpreter services
 - Tape dubbing; film captions
 - Computer-assisted translation services
 - Software localization

Business of the Company



- Translation services
- Computer-based translation products
 - PC-based
 - DOS
 - OS/2
 - Windows*
 - Macintosh
 - Unix
 - Sun
 - Silicon Graphics
 - IBM and HP under development
 - Hand-held translators
 - Specialized subject-specific dictionaries

Machine Translation Concepts



- **Extremely fast**
 - 60,000 words per hour vs 6,000 words per day
- **Draft translations which need editing**
- **Up to 90% accuracy with complete dictionaries**
- **User-controlled quality**
 - Dictionaries
 - Grammatically-accurate documents
 - Scanning error correction
- **Not enough translators to meet demand**
- **Ideal for technical and business documents - not poetry, prose, or ambiguous writing**

Software Products



- Spanish to/from English
- French to/from English
- German to/from English
- Russian to/from English
- English to Chinese⁽¹⁾

(1) Scheduled for Summer 1994

Subject Dictionaries



French Spanish German Russian

Business / Finance	Business / Finance	Business / Finance	Business / Fin.
Computer	Computer	Computer	Petrol/Mining
Legal	Legal	Legal	Polytechnical
Chemical	Aviation	Banking	Medical*
Insurance*	Military	Automotive	
Pharmaceutical*	Petroleum / Mining	Insurance*	
Brewing*	Insurance*	Cable Engineering	
	Pharmaceutical	Brewing	
	Narcotics	Pharmaceutical	
	Infantry		

*In process

Opciones de colores de la pantalla Inglés - Español	
0 - Negro	8 - Gris oscuro
1 - Azul	9 - Azul claro
2 - Verde	10 - Verde claro
3 - Cian	11 - Cian claro
4 - Rojo	12 - Rojo claro
5 - Magenta	13 - Magenta claro
6 - Verde	14 - Amarillo
7 - Blanco	15 - Blanco vivo

Color de caracteres	<0 - 15>: 07
Color de fondo de la pantalla	<0 - 7>: 0
Color de la barra de caracteres	<0 - 15>: 00
Color de fondo de la barra	<0 - 7>: 7
Color de mensajes de errores	<1 - 15>: 15

Modo los datos pertinentes - Pulse <Esc> para finalizar

Selección de las opciones de color de la pantalla

Para cada ítem, ingrese el número que corresponde a la opción de su elección. Tome en cuenta que para los colores de fondo puede elegir solamente de los colores del 0 al 7 y no de los colores brillantes, del 8 al 15.

Cuando termine, pulse <Esc>. Para guardar los colores de la pantalla elija *Guardar* en el menú horizontal que aparece. Su selección de colores se aplicará a todas las pantallas excepto a la del menú principal y a las subitas ventanas que aparecen desde el menú principal.

Special Significant Applications



- **L.A. Times - Washington Post**
 - News Service Translation
- **U.S. Government Intelligence Agency**
 - Applications Program Interface
 - All Uppercase Translation
- **BDM International/U.S. Defense Nuclear Agency**
 - Chemical Weapons Convention Treaty

Representative Users



United Nations
GSA
Siemens-Nixdorf
Apple Computer
Bristol-Myers
Stanford University
Chubb Insurance
AEG Westinghouse
AT&T
Delta Airlines
IBM
Martin-Marietta
Aero California
Hoechst Celanese

World Bank
DSS
Ministry of Defense
University of Pittsburgh
DEA
American Red Cross
DIA
Department of Defense
Stouffer Inns
Phillip Morris
Olin Corporation
Catholic Diocese (Phil.)
Bell Canada
Fireman's Fund

Examples of Actual Uses Of Globalink Software



Business Correspondence	Mozart Memoirs
Computer Manuals	Transportation Regulations
Health Regulations	Government Agreements
PTA Newsletters	Agricultural Information
Patent Applications	Manufacturing Parts List
Legal Briefs	Historical Documents
Blood Bank Documents	Naval Academy Speeches
News Service Articles	Intergovernment Meetings